

**DeAnza College**

Course: Business/Para 18, Business Law  
Texts: *Essentials of Business Law*, Beatty etc, Thomson, Southwest Pub,  
(Required)  
*Guide to Business Law*, Gough, Kendall Hunt Pub. 2nd ed  
(Recommended)  
Instructor: Michael Gough  
Office: Mon/Wed 10-11AM, Tues/Thurs 1:15-2:15PM  
Telephone/email: 408 864-8622, [goughmichael@fhda.edu](mailto:goughmichael@fhda.edu)  
Website: <http://faculty.deanza.edu/goughmichael/>

**Description:**

The American legal system and laws applicable to business emphasizing contract and sales laws, the impact of the legal system on business and ethical considerations in the business environment. See Website for extended course description.

**Grading:**

Midterm:	100			
Homework (Catalyst)	100 (approximate)			
Case (Catalyst)	50			
Final Exam	<u>150</u>			
Total	400			
A – >90%	B – >80%	C – >70%	D – >60%	F < 59%

**Course Expectations/Requirements:**

This course is designed to expose the student to the basic aspects of business law. The focus is on risk and return that an enterprise and individuals face in dealing in everyday business situations. The course requires a substantial amount of reading and writing. Learning to apply the law and looking at both sides of an issue from a business perspective is paramount in this course. It is expected that the student will do all the assigned reading and complete the homework as assigned.

**General Topics – (including ethics in each topic)**

Legal History/Overview  
Classifications of Law  
Constitutional Law and the Hierarchy of Law  
Business Torts  
Contracts (Formation, Elements, Form, Performance, Remedies)  
Sales  
Intellectual Property  
Agency

**Policies:**

**All exams must be taken at the scheduled time and date. There are no makeup exams for any reason, The midterm is online and the final exam is an ON CAMPUS, REQUIRED TEST SCHEDULED FOR MARCH 20 AT 6PM IN MLC 103.**

Cheating and disruptive behavior will not be tolerated and are dealt with in accordance with the DeAnza policies set forth in the course catalogs and schedules.

SCHEDULE:

HOMEWORK - Note: all written homework is done in Catalyst

Web#1 .. 1/19/15

HW#1 .. 1/26/15

WSJ#1 .. 2/2/15

Web#2 .. 2/9/15

HW#2 .. 2/16/15

WSJ#2&3 .. 2/23/15

Web#3 .. 3/2/15

Case .. 3/9/15

All written homework will be done in Catalyst.

Legal news articles from the Wall Street Journal: During three selected weeks of the quarter, you must select one major article from that weeks Journals regarding legal and business matters and write a summary of the article and explain how it affects business from a legal perspective.

The format is:

Title of article:

Date article appeared:

Page:

Article summary:

Effects upon business:

The summary should be approximately one page in length, single spaced, 12 point font. All Wall Street Journal assignments must be typed and will be submitted in Catalyst.