

**DeAnza College**

Course: Business/Para 18, Business Law  
 Texts: *Essentials of Business Law*, Beatty etc, Thomson, Southwest Pub, 5th ed - earlier edition may be acceptable (Required)  
*Guide to Business Law*, Gough, Kendall Hunt Pub. 2nd ed (Recommended)

Instructor: Michael Gough  
 Office: F51a M/W 10AM-11AM, T/R 12:50PM-1:40PM in office and online  
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**Description:**

The American legal system and laws applicable to business emphasizing contract and sales laws, the impact of the legal system on business and ethical considerations in the business environment. See Website for extended course description.

**Grading:**

Midterms: (3X100)	300				
Homework/In Class/Web	120 (approximate)				
Final	100				
Drop One Exam	<u>(100)</u>				
Total	420				
A – >90%	B – >80%	C – >70%	D – >60%	F < 59%	

**Course Expectations/Requirements:**

This course is designed to expose the student to the basic aspects of business law. The focus is on risk and return that an enterprise and individuals face in dealing in everyday business situations. The course requires a substantial amount of reading and writing. Learning to apply the law and looking at both sides of an issue from a business perspective is paramount in this course. It is expected that the student attend all sessions. If one is missed it is up to the student to get the information from fellow students or from the instructor at a mutually agreed upon time. Because it is rare in business that individuals work alone, and the ability to work with others is an important skill, there is a substantial amount of group work in the class that is graded. Therefore come to class and prepare to be an engaged, active learner. Each week you will be required to log-on to the class website during the session and respond to questions posed in the class as part of the hybrid portion of the course. This will be explained in detail the first week.

**General Topics – (including ethics in each topic)**

Legal History/Overview  
 Classifications of Law  
 Constitutional Law and the Hierarchy of Law  
 Business Torts  
 Contracts (Formation, Elements, Form, Performance, Remedies)  
 Sales  
 Intellectual Property  
 Agency

**Strategic Learning Outcomes for this course:**

Demonstrate a knowledge of basic tort, constitutional, criminal, and administrative law.  
 Evaluate factually simple contract issues using basic common law or UCC rules.  
 Identify ethical issues in a business law context.  
 Demonstrate a knowledge of basic legal terminology.

**Policies:**

**All exams must be taken at the scheduled time and date. There are no makeup exams for any reason, however, one exam is dropped. All work must be turned in on time; late assignments are not accepted for any reason. In class group work cannot be made up. If you find that regular attendance is a challenge, it is**

suggested that you take the Distance Learning Class, where there is a greater writing requirement but the attendance requirement is minimized.

Business/Para 18 Schedule				
Date		Description	Reading	Written Assignments
Week of:			G- Guide to Bus Law, T - Intro to Bus Law	Exercises in Catalyst, Key Terms in class
1/4/16	1/6/16	<i>Intro to Law , Classification, Philosophy and Ethics</i>	T- Ch 1-2, G - Ch 1-2	
1/11/16	1/13/16	<i>Courts, Civil Disputes, Constitution --</i>	T - Ch 3-4 G Ch 3-4	
1/18/16	1/20/16	<i>Admin, Torts, Crimes, Intl, Review</i>	T Ch 5-7, G - Ch 5-6	Ex Ch 3,5 - WSJ & Key Terms due 1/20
1/25/16	1/27/16	<b>Exam 1/25</b>	T Ch 8	
2/1/16	2/3/16	<i>Web Class 10/20, Contracts - Agreement, Consideration --</i>	T Ch 9-11 G Ch 7-9	
2/8/16	2/10/16	<i>Contracts Leg/Cap, Witing, 3rd Party</i>	T - Ch 12-13 G Ch 10	
2/15/16	2/17/16	<i>Review Contracts - Exam 2/17</i>	T - Ch 14-15, G Ch 11	Ex Ch 8, 11, Key Terms WSJ due 2/10
2/22/16	2/24/16	<i>Performance</i>	T - Ch 16, G Ch 12	
2/29/16	3/2/16	<i>Remedies/Sales</i>	T- Ch 17-18 G Ch 12- 13	
3/7/16	3/9/16	<i>Agency/Employment, Review -- Exam 3/9, Web class 11/26</i>	T - 27-28,33, G Ch 14	Key Terms due 3/9
3/14/16	3/16/16	<i>Review and Updates</i>		
3/21/16		<b>Final Monday, 3/21 at 11:30AM</b>		
		<i>Note: Schedule may be changed by instructor - there will always be at least two academic days warning of test date change</i>		

Cheating and disruptive behavior will not be tolerated and are dealt with in accordance with the DeAnza policies set forth in the course catalogs and schedules. For cheating or plagiarism, you will be assigned a failing grade on the assignment and the score will count as part of your overall class grade – it cannot be dropped.

*Note to students with disabilities: If you have a disability-related need for reasonable academic accommodations or services in this course, provide (name of Instructor) with a Test Accommodation Verification Form (also known as a TAV form) from Disability Support Services (DSS) or the Educational Diagnostic Center (EDC). Students are expected to give five days notice of the need for accommodations. Students with disabilities can obtain a TAV form from their DSS counselor (864-8753 DSS main number) or EDC advisor (864-8839 EDC main number)*